

Consolidated Financial Results
for the Three Months Ended June 30, 2022 (Under Japanese GAAP)

August 5, 2022

The Sumitomo Warehouse Co., Ltd.

Listing: Tokyo Stock Exchange
 Securities code: 9303
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 Scheduled date to file quarterly securities report: August 9, 2022
 Scheduled date to commence dividend payments: —
 Preparation of supplementary material on quarterly financial results: None
 Holding of quarterly financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the three months ended June 30, 2022 (from April 1, 2022 to June 30, 2022)

(1) Consolidated operating results (cumulative) (Percentages indicate year-on-year changes.)

Three months ended	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
June 30, 2022	69,314	35.6	13,408	223.8	14,769	172.5	11,725	213.6
June 30, 2021	51,100	8.1	4,140	73.5	5,420	48.6	3,739	61.3

Note: Comprehensive income:

For the three months ended June 30, 2022: ¥13,746 million [245.2%]
 For the three months ended June 30, 2021: ¥3,982 million [(35.4%)]

Three months ended	Basic earnings per share	Diluted earnings per share
	Yen	Yen
June 30, 2022	145.58	145.21
June 30, 2021	45.62	45.49

(2) Consolidated financial position

As of	Total assets	Net assets	Equity-to-asset ratio
	Millions of yen	Millions of yen	%
June 30, 2022	377,986	220,626	55.1
March 31, 2022	373,720	213,945	54.4

Note: Equity

As of June 30, 2022: ¥208,243 million
 As of March 31, 2022: ¥203,476 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2022	—	38.00	—	59.00	97.00
Fiscal year ending March 31, 2023	—				
Fiscal year ending March 31, 2023 (Forecast)		50.00	—	50.00	100.00

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated forecasts for the year ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

(Percentages indicate year-on-year changes.)

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2022	115,000	8.7	17,400	82.4	18,300	68.4	13,300	72.7	164.67
Fiscal year ending March 31, 2023	211,000	(8.8)	25,200	(9.2)	27,500	(9.6)	21,500	9.1	266.19

Note: Revisions to the financial forecast most recently announced: None

* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares):
 - As of June 30, 2022 : 81,431,915 shares
 - As of March 31, 2022 : 81,431,915 shares
 - (ii) Number of treasury shares at the end of the period:
 - As of June 30, 2022 : 1,141,977 shares
 - As of March 31, 2022 : 663,172 shares
 - (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year):
 - Three months ended June 30, 2022 : 80,543,073 shares
 - Three months ended June 30, 2021 : 81,978,021 shares

* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

* Explanation for the proper use of forecasts and other special instructions

The forecasts are based on information currently available and certain assumptions judged to be reasonable. The Company's actual results may differ materially from the forecasts as a result of numerous factors outside of the Company's control.

Consolidated Financial Results

(1) Quarterly consolidated balance sheets

(Millions of yen)

	As of March 31, 2022	As of June 30, 2022
Assets		
Current assets		
Cash and deposits	43,067	48,667
Notes and accounts receivable-trade	27,065	23,597
Real estate for sale	20	20
Work in process	1	16
Other	9,654	11,330
Allowance for doubtful accounts	(160)	(177)
Total current assets	79,648	83,455
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	89,262	89,644
Machinery, equipment and vehicles, net	6,216	6,024
Vessels, net	4,121	4,024
Tools, furniture and fixtures, net	1,014	1,010
Land	64,899	65,610
Construction in progress	835	2,921
Other, net	2,309	2,182
Total property, plant and equipment	168,660	171,418
Intangible assets		
Goodwill	8	4
Leasehold interests in land	5,140	5,138
Software	1,158	1,316
Other	272	246
Total intangible assets	6,580	6,705
Investments and other assets		
Investment securities	110,631	108,355
Long-term loans receivable	444	440
Deferred tax assets	633	926
Other	7,396	6,960
Allowance for doubtful accounts	(275)	(276)
Total investments and other assets	118,830	116,406
Total non-current assets	294,071	294,530
Total assets	373,720	377,986

(Millions of yen)

	As of March 31, 2022	As of June 30, 2022
Liabilities		
Current liabilities		
Notes and accounts payable-trade	15,880	11,338
Short-term borrowings	5,496	13,682
Current portion of bonds payable	6,000	6,000
Commercial papers	3,500	5,000
Income taxes payable	4,089	4,277
Provision for bonuses	1,988	1,071
Other	11,342	13,663
Total current liabilities	48,297	55,033
Non-current liabilities		
Bonds payable	47,000	47,000
Long-term borrowings	24,103	15,934
Deferred tax liabilities	27,448	26,457
Provision for retirement benefits for directors (and other officers)	79	58
Retirement benefit liability	4,235	4,290
Long-term deposits received	7,835	7,850
Other	774	734
Total non-current liabilities	111,476	102,326
Total liabilities	159,774	157,359
Net assets		
Shareholders' equity		
Share capital	14,922	14,922
Capital surplus	12,343	12,343
Retained earnings	120,659	127,619
Treasury shares	(1,062)	(2,060)
Total shareholders' equity	146,863	152,826
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	53,437	51,669
Foreign currency translation adjustment	2,685	3,293
Remeasurements of defined benefit plans	489	454
Total accumulated other comprehensive income	56,613	55,417
Share acquisition rights	246	246
Non-controlling interests	10,222	12,136
Total net assets	213,945	220,626
Total liabilities and net assets	373,720	377,986

(2) Quarterly consolidated statements of income and quarterly consolidated statements of comprehensive income
(Quarterly consolidated statements of income)

(Millions of yen)

	Three months ended June 30, 2021	Three months ended June 30, 2022
Operating revenue		
Warehouse income	6,997	7,497
Harbor transportation income	7,672	7,700
International transportation income	12,473	17,804
Land transportation income	11,175	11,756
Shipping income	7,163	18,836
Rent income of warehouse and logistics facilities	1,488	1,536
Real estate lease revenue	2,525	2,495
Other	1,603	1,686
Total operating revenue	51,100	69,314
Operating costs		
Cost of sales	30,458	37,644
Personal expenses	6,184	6,500
Rent expenses	2,731	3,449
Taxes and dues	578	616
Depreciation	2,283	2,355
Other	2,192	2,409
Total operating costs	44,429	52,975
Operating gross profit	6,670	16,338
Selling, general and administrative expenses		
Salaries, allowances and welfare expenses	1,281	1,582
Provision for bonuses	258	221
Retirement benefit expenses	52	67
Amortization of goodwill	4	4
Other	933	1,055
Total selling, general and administrative expenses	2,530	2,930
Operating profit	4,140	13,408
Non-operating income		
Interest and dividend income	1,303	1,829
Share of profit of entities accounted for using equity method	60	67
Other	104	75
Total non-operating income	1,467	1,971
Non-operating expenses		
Interest expenses	85	80
Commission expenses	—	376
Other	102	152
Total non-operating expenses	187	610
Ordinary profit	5,420	14,769

(Millions of yen)

	Three months ended June 30, 2021	Three months ended June 30, 2022
Extraordinary income		
Gain on sale of shares of subsidiaries and associates	—	7,226
Total extraordinary income	—	7,226
Extraordinary losses		
Loss on retirement of non-current assets	27	103
Total extraordinary losses	27	103
Profit before income taxes	5,393	21,892
Income taxes-current	1,168	6,655
Income taxes-deferred	236	46
Total income taxes	1,405	6,701
Profit	3,988	15,191
Profit attributable to non-controlling interests	248	3,465
Profit attributable to owners of parent	3,739	11,725

(Quarterly consolidated statements of comprehensive income)

(Millions of yen)

	Three months ended June 30, 2021	Three months ended June 30, 2022
Profit	3,988	15,191
Other comprehensive income		
Valuation difference on available-for-sale securities	(1,228)	(1,773)
Foreign currency translation adjustment	1,076	149
Remeasurements of defined benefit plans, net of tax	(41)	(35)
Share of other comprehensive income of entities accounted for using equity method	187	215
Total other comprehensive income	(5)	(1,444)
Comprehensive income	3,982	13,746
(Comprehensive income attributable to)		
Owners of parent	3,703	10,530
Non-controlling interests	278	3,216

(3) Quarterly consolidated statements of cash flows

(Millions of yen)

	Three months ended June 30, 2021	Three months ended June 30, 2022
Cash flows from operating activities		
Profit before income taxes	5,393	21,892
Depreciation	2,388	2,468
Amortization of goodwill	4	4
Increase (decrease) in provisions	(489)	(921)
Interest and dividend income	(1,303)	(1,829)
Interest expenses	85	80
Share of loss (profit) of entities accounted for using equity method	(60)	(67)
Loss on retirement of non-current assets	27	103
Loss (gain) on sale of shares of subsidiaries and associates	—	(7,226)
Commission expenses	—	376
Decrease (increase) in trade receivables	(1,900)	(252)
Increase (decrease) in trade payables	(503)	(252)
Other, net	105	(336)
Subtotal	3,747	14,041
Interest and dividends received	1,294	1,820
Interest paid	(74)	(69)
Income taxes paid	(2,480)	(4,099)
Net cash provided by (used in) operating activities	2,487	11,693
Cash flows from investing activities		
Payments into time deposits	(307)	(369)
Proceeds from withdrawal of time deposits	437	273
Purchase of property, plant and equipment	(1,569)	(5,075)
Proceeds from sale of property, plant and equipment	5	5
Purchase of intangible assets	(89)	(278)
Purchase of investment securities	(11)	(8)
Proceeds from sale of shares of subsidiaries resulting in change in scope of consolidation	—	4,161
Proceeds from collection of loans receivable	4	4
Other, net	(126)	(283)
Net cash provided by (used in) investing activities	(1,656)	(1,570)
Cash flows from financing activities		
Proceeds from short-term borrowings	1,030	805
Repayments of short-term borrowings	(1,108)	(587)
Repayments of long-term borrowings	(185)	(200)
Proceeds from issuance of commercial papers	1,500	5,000
Redemption of commercial papers	—	(3,500)
Purchase of treasury shares	(499)	(999)
Dividends paid	(1,811)	(4,375)
Dividends paid to non-controlling interests	(117)	(1,302)
Other, net	(247)	(247)
Net cash provided by (used in) financing activities	(1,439)	(5,408)
Effect of exchange rate change on cash and cash equivalents	461	705
Net increase (decrease) in cash and cash equivalents	(147)	5,420
Cash and cash equivalents at beginning of period	25,272	40,840
Cash and cash equivalents at end of period	25,125	46,261

(4) Segment information

Information related to operating revenue and income (loss) by reportable segment

Three months ended June 30, 2021

(Millions of yen)

	Reportable segment				Adjustment (Note 1)	Amount in quarterly consolidated statements of income (Note 2)
	Logistics	Shipping	Real estate	Total		
Operating revenue						
External revenue	41,386	7,163	2,551	51,100	—	51,100
Inter-segment revenue	148	305	132	586	(586)	—
Total	41,534	7,468	2,683	51,686	(586)	51,100
Segment income	3,286	715	1,402	5,404	(1,264)	4,140

Notes: 1. The adjustment of ¥ (1,264) million in segment income includes company-wide expenses of ¥ (1,238) million which are not allocated to the respective reportable segments. Company-wide expenses consist mainly of the expenses assignable to neither of the reportable segments for administrative departments of the Company and some of its consolidated subsidiaries.

2. Segment income is adjusted to coincide with operating profit as recorded on the quarterly consolidated statements of income.

Three months ended June 30, 2022

(Millions of yen)

	Reportable segment				Adjustment (Note 1)	Amount in quarterly consolidated statements of income (Note 2)
	Logistics	Shipping	Real estate	Total		
Operating revenue						
External revenue	47,957	18,836	2,520	69,314	—	69,314
Inter-segment revenue	176	858	143	1,178	(1,178)	—
Total	48,133	19,694	2,663	70,492	(1,178)	69,314
Segment income	3,689	9,592	1,291	14,574	(1,165)	13,408

Notes: 1. The adjustment of ¥ (1,165) million in segment income includes company-wide expenses of ¥ (1,331) million which are not allocated to the respective reportable segments. Company-wide expenses consist mainly of the expenses assignable to neither of the reportable segments for administrative departments of the Company and some of its consolidated subsidiaries.

2. Segment income is adjusted to coincide with operating profit as recorded on the quarterly consolidated statements of income.

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