

Moving forward together into the future.



(Translation)

November 29, 2023

The Sumitomo Warehouse Co., Ltd.

Status of Dialogue with Shareholders and Institutional Investors
(Fiscal Year 2022)

Dialogue with shareholders and institutional investors were conducted by the Business Promotion Department (Public & Investor Relations Section) in the presence of the President, the Representative Director responsible for the Administrative Division (Senior Managing Executive Officer), the Managing Executive Officer in charge of the Finance & Accounting Department, as well as others, as appropriate.

1. Main Topics

Overview of financial results, business outlook, and matters related to the Medium-Term Business Plan (including ESG-related matters), etc.

2. Status of Dialogue

(1) Financial Results Briefing for Institutional Investors

May 2022 Briefing on financial results for the fiscal year ended March 31, 2022

November 2022 Briefing on financial results for the second quarter of the fiscal year ended March 31, 2023

[Main Attendees]

President, Representative Director responsible for Administrative Division (Senior Managing Executive Officer), Managing Executive Officer in charge of the Finance & Accounting Department (General Manager, Finance & Accounting Department), General Manager of Business Promotion Department, etc.

(2) Individual Investor Relations Meetings

77 times (domestic institutional investors: 63 times;
overseas institutional investors: 14 times)

[Main Attendees]

Representative Director responsible for Administrative Division (Senior Managing Executive Officer), General Manager of Business Promotion Department, etc.

(3) Conferences Hosted by Securities Companies (for Overseas Institutional Investors)

2 times (March 2023)

[Main Attendees]

Representative Director responsible for Administrative Division (Senior Managing Executive Officer), General Manager of Business Promotion Department, etc.

3. Feedback to Management

Opinions, etc. expressed in the dialogue with shareholders and institutional investors were reported to management, as appropriate, and utilized in the review of the Group's business strategies and IR activities, etc.

END

This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.